

"Since we began working with OstermanCron, our furniture selection and space planning have been greatly simplified. Keith Cron has been intimately involved in our projects from day-one and OC's tight project management has kept us on schedule. OC is responsive and it feels like they are an extension of our team."

Scott Schilling, President and Chief Operating Officer  
Huff Realty

## PROJECT GALLERY

### Huff Realty

Real Estate/Architecture



Visit the Huff Realty Project Gallery at [www.ostermancron.com](http://www.ostermancron.com) to view larger photos

#### Objective:

Huff Realty needed to update its downtown and West Chester offices and build

out new space for the booming Union Centre suburb. In the past, interior design and furniture selection was repetitive and cumbersome as they brought several vendors into the process. They wanted to build a relationship with a single vendor who could help establish corporate standards and streamline

updating and building out new office space.

#### Project and Products:

Updating the downtown office was the first project and Huff wanted to create a contemporary look that complemented the urban, downtown setting. The West Chester office represented a standard branch office requiring high-function/high-value furnishings, while the Union Centre location was a more upscale location but not as contemporary as the downtown office.

OstermanCron provided furniture solutions that transitioned into the various office environments:

- Workstations - Xsite from Kimball Office with metallic and wood trim. National seating.
- Private offices – Change casegoods from Kimball Office offer a contemporary flair and use the same metallic hardware used on the Xsite workstations to pull the look together
- Shared offices - Traxx and tile from Kimball Office with Xsite workstations
- Conference rooms – Kimball Office conference tables and National seating
- Training areas – National Waveworks and National Seating
- Lobby/reception areas - Delano and Skye seating from Kimball Office

#### Why the furniture worked:

The offerings from OstermanCron were clean and updated. In each office setting they were able to create the right effect, because the basic component selections were flexible and adaptable for different looks. For example, switching out hardware and trim allowed them to easily move from contemporary to transitional.

#### Why OstermanCron?

Reputation. Huff Realty learned of OstermanCron from a trusted vendor. During the dealer selection process they were impressed with OC's work ethic, responsiveness, and business approach. Now with corporate standards and a strong working relationship in place, OC will streamline and simplify the furniture selection and space planning process as Huff Realty continues to expand and grow.

**Installation and Moving:**  
Wessels Workplace Services

**Design: OstermanCron**